

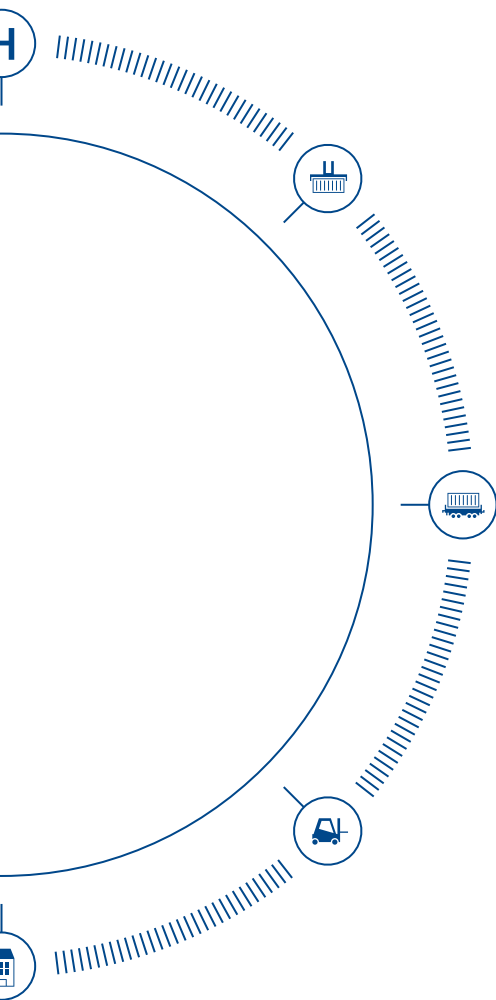
HAMBURGER HAFEN UND LOGISTIK AKTIENGESELLSCHAFT

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www.hhla.de, investor-relations@hhla.de

HHLA



INVITATION

to the Annual General Meeting of
Hamburger Hafen und Logistik Aktiengesellschaft
on 12 June 2018 at Hamburg Messe

HHLA Key Figures

in € million	HHLA Group		
	2017	2016	Change
Revenue	1,251.8	1,177.7	6.3 %
EBIT	173.2	164.0	5.6 %
EBIT margin in %	13.8	13.9	- 0.1 pp
Profit after tax	105.9	105.1	0.8 %
Profit after tax and minority interests	81.1	73.0	11.0 %
Equity as of 31.12.	602.4	570.8	5.5 %
Equity ratio in %	32.8	31.5	1.3 pp
Number of Employees as of 31.12.	5,581	5,528	1.0 %

in € million	Port Logistics subgroup ^{1,2} – listed Class A shares –		
	2017	2016	Change
Revenue	1,220.3	1,146.0	6.5 %
EBIT	156.6	147.6	6.1 %
EBIT margin in %	12.8	12.9	- 0,1 pp
Profit after tax and minority interests	71.2	63.7	11.7 %
Earnings per share in € ⁴	1.02	0.91	11.7 %
Dividend per share in € ⁵	0.67	0.59	13.6 %

in € million	Real Estate subgroup ^{1,3} – non-listed Class S shares –		
	2017	2016	Change
Revenue	37.9	37.7	0.6 %
EBIT	16.3	16.0	1.5 %
EBIT margin in %	43.0	42.6	0.4 pp
Profit after tax and minority interests	9.9	9.3	5.9 %
Earnings per share in € ⁴	3.65	3.44	5.9 %
Dividend per share in € ⁵	2.00	2.00	0.0 %

¹ Before consolidation between subgroups

² Class A shares: ISIN: DE000A0S8488, SIC: A0S848

³ Class S shares: not admitted for stock exchange trading

⁴ Basic and diluted

⁵ 2017: Dividend proposal

Dear Shareholders,

You are invited to the Annual General Meeting of Hamburger Hafen und Logistik Aktiengesellschaft (HHLA). The Annual General Meeting will take place on Tuesday, **12 June 2018**, at 10:00 a.m. (doors open at 9:00 a.m.), at Hamburg Messe, (Entrance West, access via Lagerstrasse, postal address: Messeplatz 1, 20357 Hamburg) in Hamburg.

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1. Presentation of the adopted annual financial statements for Hamburger Hafen und Logistik Aktiengesellschaft and of the approved consolidated financial statements (both as of 31 December 2017), the combined management report for Hamburger Hafen und Logistik Aktiengesellschaft and the Group, the Supervisory Board report, the Executive Board's proposal for the appropriation of distributable profit as well as the explanatory report on the information pursuant to Section 289a (1) and Section 315a (1) of the German Commercial Code (HGB)	2
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**The English version of this invitation is for convenience only.
The German version is prevailing and solely binding.**

Agenda and proposed resolutions

1. **Presentation of the adopted annual financial statements for Hamburger Hafen und Logistik Aktiengesellschaft and of the approved consolidated financial statements (both as of 31 December 2017), the combined management report for Hamburger Hafen und Logistik Aktiengesellschaft and the Group, the Supervisory Board report, the Executive Board's proposal for the appropriation of distributable profit as well as the explanatory report on the information pursuant to Section 289a (1) and Section 315a (1) of the German Commercial Code (HGB)**

The documents presented in connection with item 1 of the agenda may be viewed on the company's website at www.hhla.de/agm from the time the Annual General Meeting is convened. The documents will also be available for inspection at the Annual General Meeting on 12 June 2018. The Supervisory Board has approved the annual financial statements and the consolidated financial statements prepared by the Executive Board in accordance with Sections 171 and 172 of the German Stock Corporation Act (AktG). The annual financial statements have therefore been adopted pursuant to Section 172 AktG. Thus, according to the statutory provisions, no resolution has to be taken by the Annual General Meeting on item 1 of the agenda.

2. **Appropriation of distributable profit for the 2017 financial year**

Executive Board and Supervisory Board propose that the distributable profit for the 2017 financial year totalling € 201,487,510.01 (of which € 169,961,460.97 is attributable to the A division and € 31,526,049.04 to the S division) be utilised as follows:

- a) Distribution of a dividend of € 0.67 per dividend-entitled Class A share (70,048,834 dividend-entitled individual shares) and of € 2.00 per dividend-entitled Class S share (2,704,500 dividend-entitled individual shares), i.e. a total of € 46,932,718.78 relating to all Class A shares and a total of € 5,409,000.00 relating to all Class S shares. The total distribution figure for all shares amounts to € 52,341,718.78.
- b) Carry forward of the remaining balance attributable to the A division (€ 123,028,742.19) and the remaining balance attributable to the S division (€ 26,117,049.04), each to new account.

As of the date of convention of the Annual General Meeting, the company does not hold any treasury shares. Should the company hold treasury shares as of the date of the Annual General Meeting, these are not entitled to dividends in accordance with Section 71b AktG. In this case, an amended resolution proposal will be presented to the Annual General Meeting, providing for an unchanged distribution of € 0.67 per dividend-entitled Class A share and € 2.00 per dividend-entitled Class S share.

According to Section 58 (4) sentence 2 AktG, the dividends owed to the shareholders fall due on the third business day following the Annual General Meeting, in this case on 15 June 2018.

3. Discharge of the members of the Executive Board for the 2017 financial year

Executive Board and Supervisory Board propose that the members of the Executive Board who were in office in the 2017 financial year be granted discharge for that period.

4. Discharge of the members of the Supervisory Board for the 2017 financial year

Executive Board and Supervisory Board propose that the members of the Supervisory Board who were in office in the 2017 financial year be granted discharge for that period.

5. Election of the auditor for the Annual Financial Statements, the auditor for the Consolidated Financial Statements and the auditor for the review of Interim Financial Reports

In line with the Audit Committee's recommendation, the Supervisory Board proposes to elect PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft, Hamburg, to conduct the audit of the Annual and Consolidated Financial Statements for the 2018 financial year and to conduct the review of the Condensed Financial Statements and the Interim Management Report of the Group for the first half-year of 2018.

The Audit Committee has – pursuant to Art. 16 (2) sub-para. 3 of the EU Regulation on Statutory Audit (Regulation (EU) No. 537/2014 of the European Parliament and the Council of 16 April 2014) – stated that its recommendation is free from influence by a third party and that no clause restricting the choice within the meaning of Art. 16 (6) of the EU Regulation on Statutory Audit has been imposed upon it.

6. Supervisory Board elections

The Supervisory Board members Petra Bödeker-Schoemann and Dr. Wibke Mellwig resigned from their offices as shareholder representatives on the Supervisory Board with effect as of the end of the Annual General Meeting on 12 June 2018. Therefore, two new shareholder representatives have to be elected to the Supervisory Board. In accordance with Article 10 (4) of the company's articles of association, the election shall be held for the remaining term of office of Mrs. Bödeker-Schoemann and Dr. Mellwig, respectively, i.e. until the end of the Annual General Meeting that resolves on the granting of discharge for the members of the Supervisory Board for the 2021 financial year.

In accordance with Article 10 (1) of the company's articles of association in conjunction with Section 96 (1) AktG and Section 7 (1) sentence 1 no. 1 of the German Co-Determination Act (MitbestG), the company's Supervisory Board consists of twelve members, of which six are elected by the shareholders in accordance with Sections 96 (1) and 101 (1) AktG. According to Section 96 (2) sentence 1 AktG, the company's Supervisory Board must consist of at least

30 % each of women and men. Since no objection pursuant to Section 96 (2) sentence 3 AktG was lodged against comprehensive fulfilment, the respective minimum quotas for the shareholder and employee representatives on the Supervisory Board are to be met jointly in this election. This means that of the twelve members of the Supervisory Board, at least four must be women and at least four must be men. In case of adoption of the resolution proposal below, these requirements would be met.

In accordance with the recommendation of the members of its Nomination Committee, the Supervisory Board proposes that the following candidates be elected to the company's Supervisory Board as shareholder representatives for the period commencing from the end of the Annual General Meeting on 12 June 2018 until the close of the Annual General Meeting which resolves on the discharge for the 2021 financial year:

- a) **Dr. Isabella Niklas**, lawyer, Hamburg
Managing Director of HGV Hamburger Gesellschaft für Vermögens- und Beteiligungsmanagement mbH, Hamburg
- b) **Dr. Torsten Sevecke**, lawyer, Hamburg
State Secretary at the Ministry for Economy, Transport and Innovation of the Free and Hanseatic City of Hamburg

The ballots shall be conducted individually. The above nominations are based on the recommendations of the German Corporate Governance Code and the requirement profile adopted by the Supervisory Board, which also contains the targets resolved by the Supervisory Board for its composition.

Information pursuant to Section 125 (1) Sentence 5 AktG

The persons nominated for election are members of the following statutory supervisory boards of German companies and/or of the following comparable domestic and overseas supervisory committees of commercial enterprises, whereby the companies marked with ¹ are shareholdings of the Free and Hanseatic City of Hamburg.

- a) **Dr. Isabella Niklas**
Statutory supervisory boards:
 - PNE WIND AG, Cuxhaven

Comparable supervisory committees of commercial enterprises:

- None

b) **Dr. Torsten Sevecke**

Statutory supervisory boards:

- 4Free AG, Hamburg
- Hamburgische Investitions- und Förderbank Anstalt öffentlichen Rechts, Hamburg¹
- HGV Hamburger Gesellschaft für Vermögens- und Beteiligungsmanagement mbH, Hamburg¹

Comparable supervisory committees of commercial enterprises:

- Erneuerbare Energien Hamburg Clusteragentur GmbH, Hamburg (Chairman)¹
- HIW Hamburg Invest Wirtschaftsförderungsgesellschaft mbH, Hamburg¹
- Life Science Nord Management GmbH, Hamburg (Vorsitzender)¹
- ReGe Hamburg-Projekt-Realisierungsgesellschaft mbH, Hamburg¹
- ZAL Zentrum für Angewandte Luftfahrtforschung GmbH, Hamburg¹


Information in accordance with Section 5.4.1 (6) to (8) of the German Corporate Governance Code

With regard to Section 5.4.1 (6) to (8) of the German Corporate Governance Code, the Supervisory Board discloses the following:

- As Managing Director of HGV Hamburger Gesellschaft für Vermögens- und Beteiligungsmanagement mbH, Dr. Niklas is primarily occupationally active for the direct main shareholder of the company.
- As state secretary, Dr. Sevecke is primarily occupationally active for the Free and Hanseatic City of Hamburg and therefore for the indirect main shareholder of the company.
- For reasons of precaution, the Supervisory Board also notes that the functions listed above incumbent upon the aforementioned candidates in the companies or organisations marked with ¹ are each related to their activities for HGV Hamburger Gesellschaft für Vermögens- und Beteiligungsmanagement mbH or the Free and Hanseatic City of Hamburg respectively.

The Supervisory Board is of the opinion that apart from the relationships specified above, the nominees do not have any personal or business relationships to the company or its Group companies, the governing bodies of the company or to a significant shareholder in the company which would have to be disclosed in accordance with Section 5.4.1 of the German Corporate Governance Code.

Further Information

Further information on the nominated candidates, in particular the information in accordance with section 5.4.1 (5) of the German Corporate Governance Code regarding their respective relevant knowledge, skills and experience as well as other significant activities in addition to their supervisory board office, can also be found in the curricula vitae available under www.hhla.de/agm .

Other disclosures and information

Total number of shares and voting rights

As of the date of convention of the Annual General Meeting, the company's share capital totals € 72,753,334.00 and is divided into 72,753,334 no-par-value shares, thereof 70,048,834 Class A shares and 2,704,500 Class S shares. Each share entitles the holder to one vote. The company currently does not hold any treasury shares. The total number of shares and voting rights issued by the company is therefore 72,753,334.

Attendance and voting at the Annual General Meeting

As per Article 19 (1) of the articles of association, only those shareholders are entitled to attend the Annual General Meeting and to exercise their voting rights who have registered with the company by no later than midnight (CEST) on **Tuesday, 5 June 2018** and provided that their registered shares are also entered in the share register on the day of the Annual General Meeting. The registration requires text form (as defined by Section 126b of the German Civil Code (BGB)) and may be submitted by post, fax, email or via the company's internet portal in German or in English via the following communication channels:

Hamburger Hafen und Logistik Aktiengesellschaft
 c/o HV AG
 Jakob-Oswald-Straße 22
 92289 Ursensollen, Germany
 Fax: +49 (0) 9628 42707 51
 E-mail: eintrittskarte@anmeldung-hv.de
 Internet portal: www.hhla.de/agm 

Shareholders who wish to use the internet portal will need their shareholder number and the corresponding password. These details are provided in the invitation to the Annual General Meeting sent by post.

In accordance with Section 67 (2) sentence 1 AktG, in relation to the company only those persons are regarded as shareholders who are registered as such in the share register. The shareholding entered in the share register on the day of the Annual General Meeting shall be relevant for the exercise of attendance and voting rights. The share register will be closed for deletions and new entries (referred to as the "ban on new entries") from 6 June 2018 to 12 June 2018 (date of the Annual General Meeting).


Shares are not blocked by the registration and/or the ban on new entries; shareholders can therefore still freely dispose of their shares even after registration. Nevertheless, anyone purchasing shares whose application to be entered into the share register is received by the company after 5 June 2018 (so called "technical record date") cannot exercise the attendance and voting rights under these shares without being duly appointed as a proxy. In this case, the attendance and voting rights remain with the shareholder registered in the share register until the new shareholder is registered. All buyers of company shares not yet entered in the share register are therefore requested to file a corresponding application in good time.

Credit institutions, shareholder associations and other persons carrying on a business pursuant to Section 135 (1) and (8) AktG as well as institutions or companies deemed equivalent to credit institutions pursuant to Section 135 (10) in conjunction with Section 125 (5) AktG require appropriate proxy to exercise voting rights tied to bearer shares that are not in their name but for which they are entered as holders in the share register. Details regarding such proxy are set forth in Section 135 AktG.

Upon receipt of their registration, shareholders entitled to attend or their proxies will be sent admission tickets for the Annual General Meeting. We kindly ask shareholders to register as soon as possible to ensure that they receive their admission tickets in good time. Unlike registering for the Annual General Meeting, the admission ticket is not required to participate in the Annual General Meeting or to exercise voting rights; rather, it only serves to simplify the admission process at the entry point to the Annual General Meeting.

Postal voting

Shareholders who are entered in the share register and who have registered in good time (for details, see “Attendance and Voting at the Annual General Meeting”, above) can also exercise their voting rights by postal vote. Proxy credit institutions, shareholder associations and other persons of equivalent status pursuant to Section 135 AktG may also exercise voting rights by postal vote.

Postal voting may take place either together with the registration using the form enclosed with the invitation to the Annual General Meeting or using the company’s internet portal at www.hhla.de/agm . Following registration, postal votes may also be cast by using the admission ticket to the Annual General Meeting.

Votes to be cast, revoked or amended by postal voting must be received by the company no later than midnight (CEST) on **Sunday, 10 June 2018** under:

Hamburger Hafen und Logistik Aktiengesellschaft
 c/o HV AG
 Jakob-Oswald-Straße 22
 92289 Ursensollen, Germany
 Fax: +49 (0) 9628 42707 51
 E-mail: eintrittskarte@anmeldung-hv.de
 Internet portal: www.hhla.de/agm 

Even after having cast a postal vote, shareholders remain entitled to attend the Annual General Meeting and to exercise their voting rights. The personal attendance of a shareholder or a proxy at the Annual General Meeting is deemed a revocation of any postal votes cast beforehand.



Further information on postal voting can be found in the documents sent to shareholders and on the company’s website at www.hhla.de/agm .

Proxy voting

Authorisation of a third party

Shareholders who are entered in the share register and who have registered in good time (for details, see “Attendance and Voting at the Annual General Meeting” above) may also exercise their voting rights at the Annual General Meeting by appointing a proxy, such as a bank, a shareholder association or another person of their choice.

Unless a credit institution, a shareholder association or another individual or entity deemed equivalent to them pursuant to Section 135 AktG is appointed as proxy, the appointment of a proxy, the revocation of such appointment and the evidence of the appointment vis-à-vis the company require text form (Section 126b BGB).

Shareholders may grant proxy together with the registration using the form sent to them together with the invitation or via the company's internet portal at www.hhla.de/agm . After registration, proxies may also be appointed using the proxy section on the reverse of the admission ticket to the Annual General Meeting, the proxy form available online at www.hhla.de/agm  or any other authorisation. Evidence of the granting of proxy vis-à-vis the company must either be presented to the company by the proxy holder on the day of the Annual General Meeting or received by the company in advance at the following address, where in the latter case shareholders are kindly asked for organisational reasons to submit the evidence to the company by no later than midnight (CEST) on **Sunday, 10 June 2018:**

Hamburger Hafen und Logistik Aktiengesellschaft
 c/o HV AG
 Jakob-Oswald-Straße 22
 92289 Ursensollen, Germany
 Fax: +49 (0) 9628 42707 51
 E-mail: eintrittskarte@anmeldung-hv.de
 Internet portal: www.hhla.de/agm 

Special conditions may apply when appointing a credit institution or a shareholder association, individual or entity covered by Section 135 (8) AktG, or an institution or company deemed equivalent to them pursuant to Section 135 (10) in conjunction with Section 125 (5) AktG, or when revoking or proving said proxy. In such cases, shareholders are kindly requested to discuss any specific proxy requirements with their intended proxy in good time.

If a shareholder appoints more than one person as proxy, the company may refuse admission to one or more such persons.

Appointment of a proxy designated by the company


Shareholders who are entered in the share register and who have registered in good time (for details, see “Attendance and Voting at the Annual General Meeting” above) may also exercise their voting rights at the Annual General Meeting through proxies appointed by the company. The company’s proxies will exercise voting rights solely on the basis of the shareholder’s instructions. If no clear and explicit instructions are provided, the proxy will abstain from the ballot in question.

The proxy document and instructions to proxies appointed by the company are to be submitted to the company in text form via the contact channels described above. Shareholders can also use the company’s above-mentioned internet portal to authorise and instruct proxies. The deadline for granting proxy and submitting instructions is midnight (CEST) on **Sunday, 10 June 2018**.

Should shareholders or shareholder representatives leave the Annual General Meeting early, they may also authorise and instruct the company’s proxies on the day of the Annual General Meeting, or revise or revoke previously granted proxies and instructions. However, for organisational reasons this is only possible until the close of the general debate.

The personal participation of a shareholder or an authorised third party at the Annual General Meeting is deemed a revocation of previously granted authorisations and instructions.

Further information

Further details on registration and appointing a proxy can be found in the documents sent to shareholders. They are also available on the company’s website at www.hhla.de/agm .

Information pursuant to Section 121 (3) sentence 3 no. 3 AktG on the shareholders' rights

Motions to supplement the agenda in accordance with Section 122 (2) AktG

Shareholders whose shares in the aggregate represent a proportionate amount of at least € 500,000.00 of the share capital may request that motions be included in the agenda and announced beforehand. Any such request must be submitted to the Executive Board of the company in writing and must be received by the company no later than midnight (CEST) on **Saturday, 12 May 2018** at the following address:


Hamburger Hafen und Logistik Aktiengesellschaft
Recht und Versicherungen
Bei St. Annen 1
20457 Hamburg, Germany

Motions to supplement the agenda that are addressed differently will not be considered.

All new agenda items must be accompanied by an explanation or a resolution proposal. The applicant(s) must also demonstrate that they have been bearer(s) of the shares for at least 90 days before the day the request is received and that they (will) hold the shares until the decision is made on the request (Section 122 (2) and (1) AktG). Section 70 AktG applies for the purpose of calculating the duration of ownership of shares.

Motions to supplement the agenda are announced and submitted in the same way as the convention of the Annual General Meeting.

Motions and election proposals by shareholders in accordance with Section 126 (1) and Section 127 AktG

In accordance with Section 126 AktG, shareholders may propose countermotions to a proposal made by the management concerning a specific item on the agenda. They may also make proposals within the meaning of Section 127 AktG regarding the election of auditors or Supervisory Board members. The company publishes countermotions and election proposals, including the shareholder's name, any reasons given and any legally required information as well as any comments by the management on the company's website at www.hhla.de/agm , provided that it receives the countermotions or the election proposals by midnight (CEST) on **Monday, 28 May 2018**, at the following address:


Hamburger Hafen und Logistik Aktiengesellschaft
Recht und Versicherungen
Bei St. Annen 1
20457 Hamburg, Germany
Fax: +49 (0) 40 3088 553237
E-mail: gegenantraege@hhla.de

Motions that are addressed differently will not be considered.


Shareholders' information rights in accordance with Section 131 (1) AktG

At the Annual General Meeting, each shareholder and shareholder representative can request information on company matters from the Executive Board, provided that the information is required for the proper assessment of an item on the agenda (see Section 131 (1) AktG). The obligation to provide information also applies to the company's legal and business relationships with affiliated companies and to the situation of the Group and the companies included in the consolidated financial statements. Requests for information at the Annual General Meeting are to be made orally when the floor is opened for debate.

Recording of the Annual General Meeting


The speech by the Chairwoman of the Executive Board will be recorded in audio and video form by the company and possibly by those representatives of the press who have been admitted. It will be available after the Annual General Meeting as a recording on the internet at www.hhla.de/agm .

Reference to the company's website

Information pursuant to Section 124a AktG – in particular the invitation to the Annual General Meeting, documents and motions submitted by shareholders for publication and additional explanations regarding shareholder rights pursuant to Sections 122 (2), 126 (1), 127 and 131 (1) AktG – and further details will be available on the company's website, www.hhla.de/agm , once the Annual General Meeting has been convened. The ballot results will also be announced here after the Annual General Meeting.

The documents to be disclosed will also be available during the Annual General Meeting on 12 June 2018.

Notes on data protection

From May 25, 2018, new regulations on data protection will apply throughout Europe with the EU General Data Protection Regulation. The information required for the processing of personal data of our shareholders and other participants of the Annual General Meeting has been summarized in our privacy policy for shareholders. These are available from May 25, 2018 on our website at www.hhla.de/agm .

Hamburg, May 2018

Hamburger Hafen und Logistik Aktiengesellschaft
The Executive Board

Travel directions

To encourage the use of public transportation, when we send your admission ticket to the AGM, we will include a prepaid ticket for Hamburg's public transport system (Hamburger Verkehrsverbund) on the date of the meeting. Please note that any other costs in connection with the visit of the Annual General Meeting will not be reimbursed by the company. We apologise for any inconvenience!

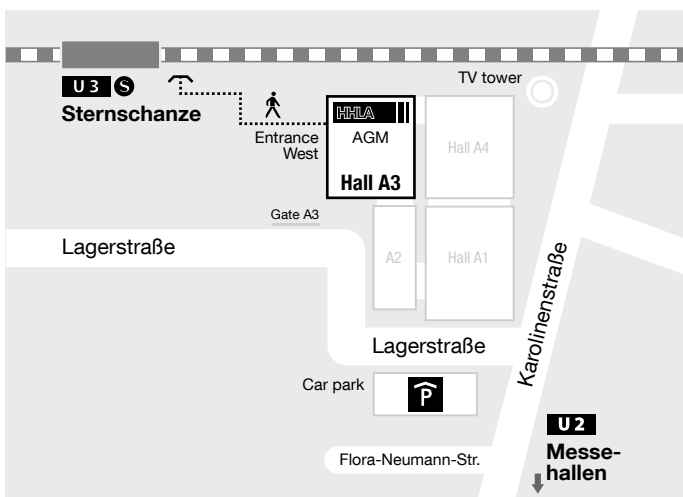
By train

With the InterCity station Dammtor, the Hamburg Messe is directly connected to Deutsche Bahn's long-distance railway network. From here you can reach Hall A3 (Entrance West) in a 25 minutes walk.

By public transportation

These lines of Hamburg's public transport system will take you to the Hamburg Messe Hall A3 (Entrance West):

City train S11, S21, S31	via Dammtor station to Sternschanze (5 minutes walk)
Underground U2 Underground U3	to Messehallen (12 minutes walk) to Sternschanze (5 minutes walk)
Metro bus 15 Metro bus 3, 6	to Sternschanze (5 minutes walk) to Feldstraße (10 minutes walk)



Financial calendar

28 March 2018

Annual Report 2017
Analyst conference

15 May 2018

Interim Statement January – March 2018
Analyst conference call

12 June 2018

Annual General Meeting


14 August 2018


Half-year Financial Report January – June 2018
Analyst conference call

13 November 2018

Interim Statement January – September 2018
Analyst conference call

Contact

Further information on and supporting documents to the Annual General Meeting are available online under www.hhla.de/agm 

The Annual Report 2017 of HHLA is available online
<http://report.hhla.de/annual-report-2017> 

More information:

HHLA Investor Relations

Phone: +49 (0) 40 3088-3100

E-mail: investor-relations@hhla.de