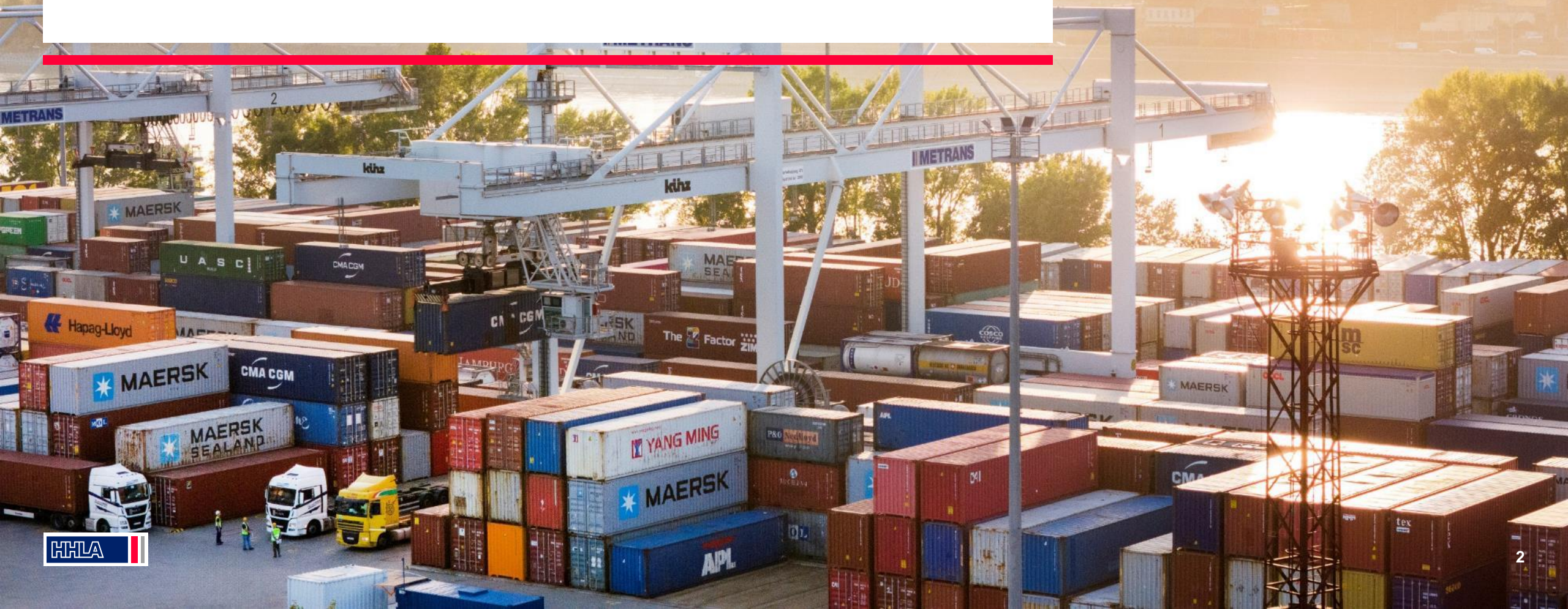


General Annual Meeting of HHLA

Angela Titzrath, CEO



HHLA strengthens position as European network logistics provider



Uncertainty remains high for global supply chains

- **Geopolitical environment** remains volatile
- **Escalation of the Middle East conflict** leads to further risks
- **Resilient logistics** becomes a **strategic necessity**

Investment in the future of infrastructure

- Deteriorating infrastructure jeopardises **competitiveness**
- Strengthening infrastructure as well as **defence capabilities**
- **National port strategy** requires adequate funding



**We continue to invest in strengthening
and expanding our network**

We modernise the Hamburg terminals



CTA as a pioneer in the industry: New remote-controlled container gantry cranes



Largest brownfield project: CTB automation nearing completion



Clean Port & Logistics Cluster: Testfield with a hydrogen refuelling station at CTT





We invest in sustainable technologies



Reduction of CO₂ emissions:
by more than 40 percent since 2018



Investment in climate-friendly technology: battery and hydrogen-powered equipment



Clear goal: climate neutrality by 2040

HHLA stands in solidarity with Ukraine

- **Deep sympathy** for the tragic loss of our colleagues in Odessa
- Container Terminal Odessa continues operations, ensuring the **country's supply chain**
- **Investment in intermodal terminal Batiovo** highlights importance of Ukraine

We are expanding our hinterland network



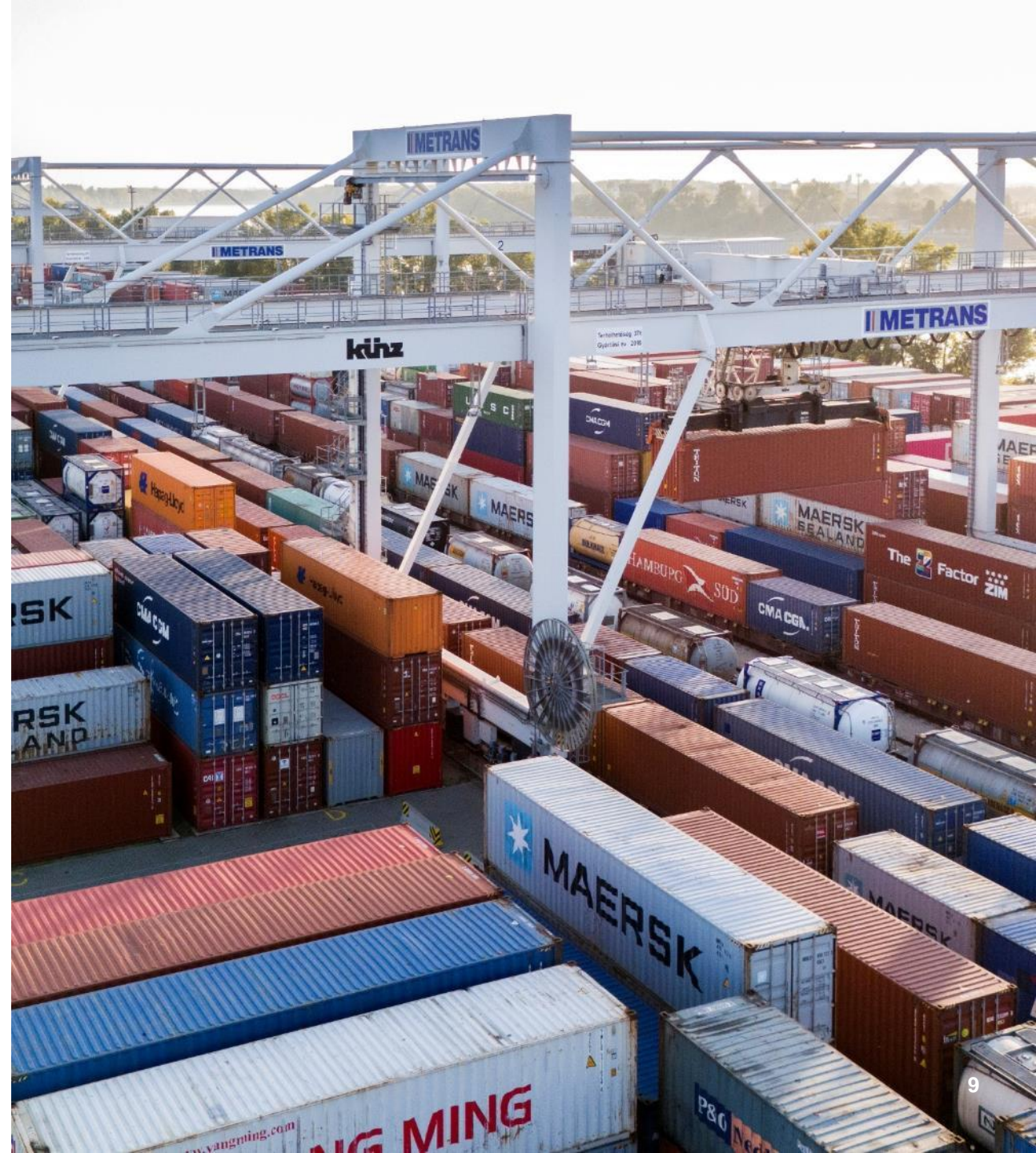
METRANS as market leader in European hinterland transport



Strategic expansion:
majority stake in Roland Spedition



Expansion of service portfolio:
from rail to road to end user



Review of the financial year 2024

2024 in figures: Group

Container throughput

6 million TEU

+ 0.9 %

Revenue

€ 1.6 billion

+ 10.5 %

Container transport

1.8 million TEU

+ 11.6 %

EBIT

€ 134 million

+ 22.7 %

2024 in figures: Segments

Container

€ 773.3 million revenue

€ 78.7 million EBIT

Intermodal

€ 711.3 million revenue

€ 83.7 million EBIT

Logistics

€ 83.7 million revenue

€ - 0.4 million EBIT

Real Estate

€ 46.1 million revenue

€ 16.1 million EBIT

Outlook for the financial year 2025

2025 in figures: Q1

Group revenue

€ 435.6 million

+ 19.8 %

Container throughput

1.5 million TEU

+ 5.5 %

Group EBIT

€ 32.5 million

+ 86.6 %

Container transport

0.5 million TEU

+ 28.7 %

2025: Outlook

Container throughput and transport

Strong increase

Revenue

Strong increase

EBIT

Within the range between
€ 195 to 235 million

Capital expenditure

Within the range between
€ 460 bis 510 million

Against the backdrop of a persistently volatile environment and changes in the industry,
the outlook is subject to uncertainty.

Cooperation with new major shareholder MSC



Investment: Port of Hamburg (PoH)
holds around 90.4 % of shares



Successful start to cooperation:
All MSC services handled at HHLA terminals



Business Combination Agreement:
Clear framework for cooperation



140 Jahre



Thank you!

We look forward to your questions.



Disclaimer

The facts and information contained herein are as up to date as is reasonably possible and are subject to revision in the future. Neither the Company nor any of its parent or subsidiary undertakings nor any of such person's directors, officers, employees or advisors nor any other person makes any representation or warranty, express or implied as to, and no reliance should be placed on, the accuracy or completeness of the information contained in this presentation. Neither the Company, nor any of its parents or subsidiary undertakings nor any of their directors, employees and advisors nor any other person shall have any liability whatsoever for loss howsoever arising, directly or indirectly, from any use of this presentation. The same applies to information contained in other material made available at the presentation.

While all reasonable care has been taken to ensure that the facts stated herein are accurate and that the opinions contained herein are fair and reasonable, this document is selective in nature. Where any information and statistics are quoted from any external source, such information or statistics should not be interpreted as having been adopted or endorsed by the Company as being accurate.

This presentation contains forward-looking statements relating to the business, financial performance and results of the Company and/or the industry in which the Company operates. These statements generally are identified by words such as "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets" and similar expressions. The forward-looking statements, including but not limited to assumptions, opinions and views of the Company for information from third party sources, contained in this presentation are based on current plans, estimates, assumptions and projections and involve uncertainties and risks. Various factors could cause actual future results, performance or events to differ materially from those described in these statements. The Company does not represent or guarantee that the assumptions underlying such forward-looking statements are free from errors and the Company does not accept any responsibility for the future accuracy of the opinions expressed in this presentation. No obligation is assumed to update any forward-looking statements.

By accepting this presentation you acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the Company's business.

This presentation is not a prospectus and does not constitute an offer or an invitation or solicitation to subscribe for, or purchase, any shares of the Company and neither this presentation nor anything contained herein shall form the basis of, or be relied on in connection with, any offer or commitment whatsoever.